



# Introducing...



A brand of





# Timeline of MEHITS' Key Technologies







RC is established

Climaveneta is established

1971

1990

1997

1999

2008

2011

2012

1963



Energy Raiser: FIRST MULTI-PURPOSE UNIT FOR COMBINED HEATING AND COOLING in 4-pipe systems.



**UA / UH**: the first complete series of close control air conditioners for Computer rooms application.

FREE-COOLING

The "free cooling liquid chillers" are introduced for process cooling.



Displacement Air Flow:

Close Control Air Conditioners with displacement air flow.

CERTIFIED PERFORMANCE **EUROVENT Certification** 

Climaveneta is **among the initiators** aligning Europe with the USA.



TECS chillers with oil-free technology

Pioneering high-efficiency liquid chillers equipped with magnetic levitation compressors.



RC CLOUD:

Web service for remote monitoring and management of air conditioning plants



FIRST 'FULL INVERTER' CHILLER

Pioneering high-efficiency liquid chillers equipped with inverter on screw compressors, fans and pumps.



**FULL INVERTER** 

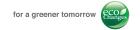
Full inverter technology applied to Close Control Air Conditioners for data center application.

PRO

INNOVATIVE HVAC PLANT ROOM CONTROL AND OPTIMIZING SYSTEM for top energy performance.



# Timeline of MEHITS' Key Technologies









#### COOLNET

Software for the Load Sharing in data center application for maximization of energy savings.



i-FX(1+i): New inverter chiller with 1 FIXED SPEED +1 VARIABLE SPEED COMPRESSOR for highest efficiency both at full and partial loads.



#### X TYPE

the unique precision air conditioner with innovative X coils for operation with ΔT 10°C or higher.



2013



Acquisition by Misubishi Electric Corporation



#### SIVIS

Innovative indirect adiabatic cooling system for Data Center



2017

#### TX-W: INNOVATIVE OIL-FREE CHILLER

- More than 60 configuration
- Efficiency ESEER over 10,2.
- From 246 to 4191 kW CC

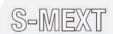




FIRST multi-purpose heat pump for simultaneous production of hot and cold water with **FULL INVERTER TECHNOLOGY.** 



MITSUBISHI ELECTRIC HYDRONICS & IT COOLING SYSTEMS S.p.A.



#### S-MEXT

The first MEHITS "3-diamonds" branded product





2018

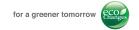
NEW PRODUCT RANGES WITH ECO-FRIENDLY R513A AND HFO 1234ze REFRIGERANTS.







# Corporate Mission & 7 guiding Principles



The Corporate Mission of the Mitsubishi Electric Group is to continually improve its technologies and services by applying creativity to all aspects of our business. By doing so, we enhance the quality of life in our society.

# Mitsubishi Electric Hydronics & IT Cooling Systems spa

is the core company for central hydronic and IT cooling technologies within the group.

### 7 Guiding Principles



#### **Trust**

Establish relationships with society, customers, shareholders, employees, and business partners based on strong mutual trust and respect.





# **Ethics and Compliance**

Conduct always in compliance with applicable laws and high ethical standards in all endeavors.

2



# Quality

Provide the best products and services with unsurpassed quality.





### Environment

Respect nature, and strive to protect and improve the global environment.

3



### **Technology**

Pioneer new markets by promoting research and development, and fostering technological innovation.



#### Growth

Assure fair earnings to build a foundation for future growth.

4



### Citizenship

As a global player, contribute to the development of communities and society as a whole



# Timeline of MEHITS' Key Technologies





The Mitsubishi Electric Company specialized in hydronic systems for air conditioning and IT Cooling solutions.

It designs, manufactures, and markets high efficiency, reliable, economically viable, eco-sustainable solutions and value adding services worldwide, in particular by embracing renewable energy sources.

Headquartered in Italy.

Production facilities in Italy, China, and India.

We operate in the market with two brands:



A leading brand in central climate control systems and Process Cooling with 45 years' experience, providing products and value adding services in the most demanding projects worldwide.



Leading IT cooling solutions with 50 years' experience, a proven track of innovations, high quality and successful projects worldwide.

Please consult Climaveneta and RC websites for further details on the product ranges





Leadership in smart heat pumps for 2, 4 and 6 pipe systems

Extensive Range of Hydronic Chillers & Heat Pumps up to 4,550kW (1,295 Tons)

over **45** years of experience

Vast portfolio of Control, Monitoring and Optimisation systems

12 specialized manufacturing hubs

Countless succesful projects worldwide

7 R&D and testing labs worldwide





# Product and Technologies





**HEAT PUMPS** 

#### **4-PIPES HEAT PUMPS**



- Residential chillers
- Reversible chillers
- Heat pumps optimized for heating



- Commercial and industrial chillers - Commercial and industrial heat



- Heat pumps for simultaneous and independent production of hot and cold



Free cooling chillers

#### **PRECISION AIR CONDITIONERS**

AIR CONDITIONERS FOR HIGH DENSITY **RACK AND BLADE SERVERS** 

**TELECOM SOLUTIONS** 

**DATA CENTER INFRASTRUCTURES** 



- Close control units
- Close control units with inverter
- Rack cooling solutions



Data center infrastructures



Dry coolers and remote condensers



Air conditioners for

Telecom applications

#### **ROOFTOP UNITS**

**ADIABATIC COOLING SYSTEMS** 











Rooftop units for WLHP and WSHP systems



Indirect adiabatic cooling systems for data centers

#### **HYDRONICS TERMINALS**



Fully configurable all-in-one rooftop units

Type



AIR HANDLING UNITS



Air handling units

#### **CONTROL AND OPTIMISATION SYSTEMS**



Group devices



Supervision devices



Metering devices



Control and optimization systems



# New Refrigerant Trends









# **MEHITS Production Plants**



# Europe

#### M11

#### Bassano-Italy

Productive area: 12,500 m<sup>2</sup>



- Scroll compressor chillers
- Scroll compressor reversible chillers
- Heat pumps up to 700 kW - ISO 9001 / ISO 14001 /
- OHSAS18001

# M12

#### Productive area: 25.000 m<sup>2</sup>

- Belluno-Italy
  - Screw and oil-free compressor chillers
  - Screw and oil-free compressor reversible chillers / Heat pumps
  - Shell&tube evaporators
  - ISO 9001 / ISO 14001 / OHSAS18001

M13

Belluno-Italy



Productive area: 7,000 m<sup>2</sup>

MEHITS Training Centre

#### M14

#### Treviso-Italy



Productive area: 10,000 m<sup>2</sup>

- Residential chillers
- Heat pumps up to 50kW
- -ISO 9001 / ISO 14001 / ISO 18001
- OHSAS18001

#### M21

#### Valle Salimbene-Italy

#### Productive area: 36.500 m<sup>2</sup>



- Telecom solutions
- Rack cooling air conditioners
- Split air systems
- ISO 9001 / ISO 14001 / OHSAS18001

#### M22

#### Valle Salimbene-Italy



Productive area: 2.300 m<sup>2</sup>

- Scroll compressor chillers and heat pumps up to 200 kW - ISO 9001 / ISO 14001 / OHSAS18001

M23

#### Zeccone-Italy



Productive area: 7,500 m<sup>2</sup>

- Close control air conditioners
- Telecom solutions
- ISO 9001 / ISO 14001 / OHSAS18001

### India

#### **M81**

#### Bangalore - India



Productive area: 2,500 m<sup>2</sup>

- HPAC units
- Screw compressor chillers
- ISO 9001

### China

#### **M91**

#### Shanghai-China

#### Productive area: 15.000 m<sup>2</sup>

- ITTEN
- Liquid chillers
- Reversible chillers for the Chinese and SEA market
- ISO 9001, ISO 14001, OHSAS18001

#### **M92**

#### Shanghai-China



Productive area: 2,500 m<sup>2</sup>

- HPAC units for the Chinese and SEA market
- ISO 9001. ISO 14001. OHSAS18001

#### M93

### Shanghai-China

#### Productive area: 3,000 m<sup>2</sup>



- AHU units
- Fan coil units
- Aluminium fin and copper tube coils
- ISO 9001. ISO 14001. OHSAS18001

#### M94

#### Shanghai-China

#### Productive area: 2,000 m<sup>2</sup>



- Shell & tube Heat Exchangers
- Condensers and evaporators
- ISO 9001, ISO 14001, OHSAS18001



# **MEHITS Laboratories**



# **Europe**

ML12 – New Testing Centre Belluno Italy





# Chillers, Heat Pumps, 4-pipe units, rooftop units, AHUs, IT cooling systems

- Total Area: 4000 m<sup>3</sup>
- Up to 4800 kW
- From -20°C to +55°C
- Up to 100.000 m<sup>3</sup>/h
- Combined Testing of IT Cooling package (Chillers + HPAC units)
- UNI 14511
- ISO 9614-2

#### ML14 Treviso-Italy



# Terminal Units, small chillers & Heat Pumps

- UNI 14511
- ISO 9614-2

### **ML24**

Valle Salimbene-Italy



# Close control air conditioners, Rack cooling units

- EUROVENT 6/6
- ANSI-ASHRAE 2016

#### **ML21**

### Valle Salimbene-Italy



Chillers & Heat Pumps up to 1600 kW. Telecom solutions

- UNI 14511
- ISO 9614-2

### China

#### **ML91**

#### Shanghai-China



#### **Terminal units**

- GB/T 19232-2003
- GB/T 7725-2016

#### ML92 Shanghai-China



#### Chillers & Heat Pumps

- GB/T 10870-2014

#### ML93 Shanghai China



#### Precision air conditioners

- GB/T 17758-2010

ISO, UNI, ANSI-ASHRAE, Eurovent certified

Simulation of naval applications

Performance testing both at full and partial loads

Failure tests

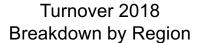
Sound emissions tests

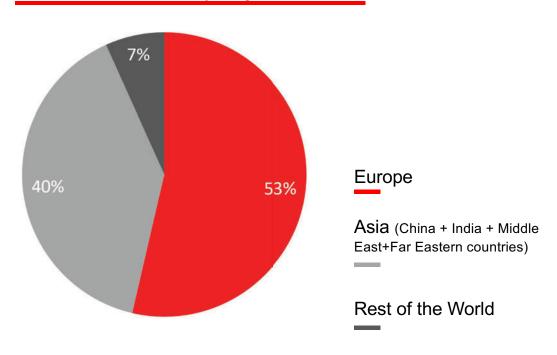
Unit operation tests in severe conditions



# Sales Figures



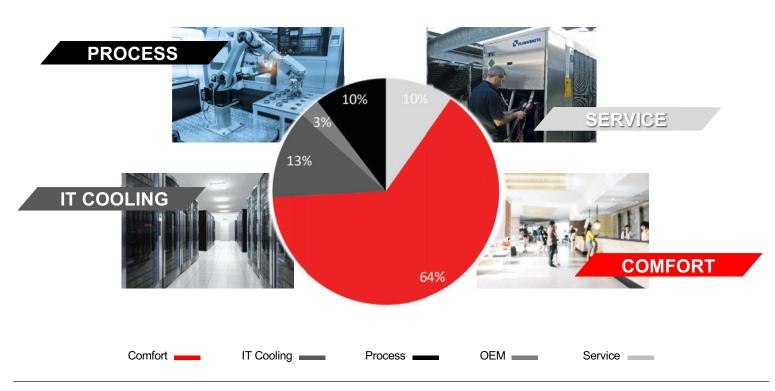








# Turnover 2018 Breakdown by Segment





# Brands & Segments: Climaveneta



Climaveneta's mission is to provide energy efficient heating and air conditioning solutions that enhance everyone's comfort, improve the profitability of a building, and do not contribute to an increase in CO2 levels.







Specific Solutions for each project

Lowest operating costs



#### **COMFORT APPLICATIONS**



**PROCESS APPLICATIONS** 

- **CHILLERS**
- L HEAT DUMPS
- > UNITS FOR SIMULTANEOUS AND INDEPENDENT PRODUCTION OF HOT AND COLD WATER
- \* ROOFTOP LINITS
- AIR HANDLING UNITS
- **HYDRONIC TERMINALS**
- > CONTROL, SUPERVISION AND OPTIMISATION SYSTEMS
- **ANCILLARY PRODUCTS**



# Brands & Segments: RC





With more than 50-year experience in the HPAC segment, RC brand provides ICT cooling solutions for data center, telecom applications and mission-critical applications needing precise temperature and humidity control.



**Energy Saving** 







IT COOLING APPLICATIONS

- → CLOSE CONTROL AIR CONDITIONERS
- **EVAPORATIVE COOLING SYSTEM**
- > AIR CONDITIONERS FOR HIGH DENSITY RACKS AND BLADE SERVERS
- ▶ DATA CENTER INFRASTRUCTURE
- **CHILLERS**
- **TELECOM SOLUTIONS**
- → CONTROL, SUPERVISION AND OPTIMISATION SYSTEMS
- > UNITS FOR SIMULTANEOUS AND INDEPENDENT PRODUCTION OF HOT AND COLD WATER



# Segments









# **COMFORT APPLICATIONS**

### PROCESS APPLICATIONS

### **DATA CENTER APPLICATIONS**

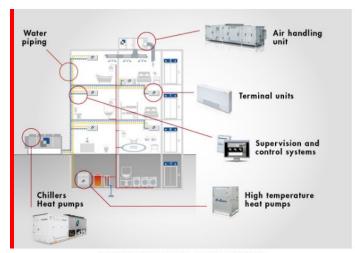


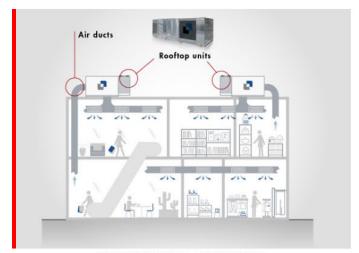




#### **COMFORT APPLICATIONS**

A large array of solutions and systems for controlling environmental conditions (temperature humidity and air quality) in human occupied spaces.



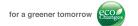


COMFORT APPLICATIONS - HYDRONIC SYSTEMS

COMFORT APPLICATIONS - AIR TO AIR SYSTEMS



# Comfort: typical applications and examples



#### **OFFICE BUILDINGS**

# The Willis Building London – UK

Hydronic System



#### **SPORT FACILITIES**

Singapore Sports Hub Singapore

Hydronic system



### **HOTELS**

Sheraton Mirage Resort Gold Coast - Australia

Hydronic System





### **SHOPPING CENTRES**

TRES

Marks & Spencers Dundrum Dublin - Ireland Hydronic System



#### **EXHIBITIONS**



Milan Hydronic System, Air-to-air System



#### **THEATRES**



La Fenice Theatre Venice, Italy Hydronic System





# Comfort: Some of our business partners



### Clients



**Hotels:** Sheraton, Hyatt, Hilton, NH, Best Western, Ibis, etc.



**Finance:** BNP Paribas, Barclays, Unicredit, Santander, China Construction Bank etc.



Office buildings: Hines, Willis Insurances, Stanhope, British Land, Legal&General, etc.



**Shopping Centres:** Ikea, Marks & Spencer, Zara, Auchan, Carrefour, Konzum, etc.

### **Architects**

Foster + Partners David Chipperfield Zaha Hadid Renzo Piano Santiago Calatrava Sauerbruch Hutton Stanton Williams HOK architects Murphy/Jahn Dominique Perrault Rogers Stirk Harbour + Partners

# Design

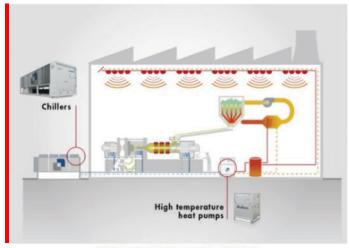
Aurecom Buro Happold Hoare Lea Arup AECOM BSG Cundall Grontmij Meinhardt UK Ltd Flatt Consulting Watkins Payne Partnership Deerns





### **PROCESS APPLICATIONS**

A large array of solutions to provide temperature control of processes (food, pharmaceutical, automotive, plastic moulding, etc.) and ideal storage conditions.





PROCESS APPLICATIONS - HYDRONIC SYSTEMS

PROCESS APPLICATIONS - AIR TO AIR SYSTEMS



# Process: typical applications and examples



#### **AUTOMOTIVE**



**Volkswagen Plant** San Paolo – Brasil

Hydronic Systems



#### **MANUFACTURING**



Pirelli

Settimo Torinese Packaged Units Rooftops



### **FOOD**



Bodega Garzón

Uruguay Chillers + Air Handling Units



#### **LOGISTIC**



Milan - Italy Centralised system



### **PLASTIC MOULDING**





#### **PHARMACEUTICAL**



Wurzen – Germania Hydronic System





# Process: Some of our business partners



### Clients



### **Automotive:**

BMW, Opel, Bridgestone, Hella, Husqwarna, Seat, Jaguar, Volkswagen, etc.



# Manufacturing:

Unilever, Bosch, SKF, Danfoss, Dupont, EBM Papst, Fuji, etc.



### Logistic:

Amazon, Inditex, etc.



### Wineries:

Cantine Antinori, Concha y Toro, Bodega Garzon, Distell, etc.



Akzo Nobel Chemicals, Bayer, Henkel, LG Chemicals: Merck Serono, etc.



## **Food Industry:**

Coca Cola, Unilever, Eataly, Guinness, etc.



## **Energy:**

Hong Kong Electric, Vestas, Brunei Shell Petroleum, etc.



# **Electronic and Automation:**

ABB, Magneti Marelli, Bosch, Siemens, etc.





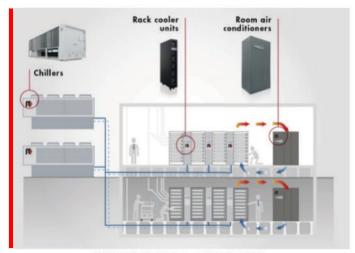
# Timeline of MEHITS' Key Technologies



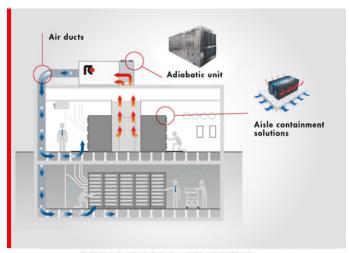


#### **DATA CENTER APPLICATIONS**

A large array of solutions and systems to provide precise temperature, humidity control and filtration for ICT data centres and Telecom applications.







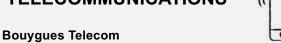
IT COOLING APPLICATIONS - AIR TO AIR SYSTEMS



# IT Cooling: typical applications and examples



# **TELECOMMUNICATIONS**



France HPAC, IT Cooling



# **GOVERNMENT**

#### Ministère de l'intérieur

France Chillers + HPAC, IT Cooling



# **FINANCE**

#### **China Construction Bank**

China IT Cooling



# **INTERNET**

#### Galileo connect London

London –Great Britain Chillers + HPAC, IT Cooling







# IT Cooling: Some of our business partners



### Clients



# **Data Center customers**

IBM
Fastweb
Vodafone
China Construction Bank
Barclays
BNP Paribas
French Ministry of the Interior
German Military Airforce
US Air force

Telecom customers Hi3G Telefonica Chile Ericsson



Data Center
Developers
COLT Telecom
DeLL
Telecity Group



























# Office buildings





### PRINCIPAL PLACE LONDON

Great Britain - London



Application MIXED-USE DEVELOPMENT

Cooling Capacity: 9243 kW

Heating Capacity: 478 kW

Installed Units: 6x TECS2-W/LC 1453 1x FOCS2-W/R/CA-E 1801



### **EUSTON ROAD**

Great Britain - London



Application **OFFICE BUILDINGS** 

Cooling Capacity: 1022 kW

**Heating Capacity:** 541 kW

Installed Units: 1x ERACS2-Q/SL-CA/S 2222 1x TECS2/SL-CAE/S 0512 1x ClimaPRO



# Hotel and Resorts





**SHERATON MIRAGE RESORT** 

Gold Coast - Australia



7h

**HANGZHOU LADISON HOTEL** 

Zhejiang - China



Investor:

Sheraton Hotel Group

Application: HOTEL AND RESORTS

Plant type: Hydronic System Cooling capacity: 3000 kW

Installed machines: 2x TECS2, 1x ERACS-W, 1x ClimaPRO Application HOTEL AND RESORTS

Cooling Capacity: 1900 kW

Installed Units: 1x Oil free centrifugal chillers

TECS-W5204L-E



# Museums



# TIANJING INDUSTRIAL HEALTH PARK

Tianjing - China

Application MUSEUMS

200 kW

Cooling Capacity: 200 kW
Heating Capacity:

Installed Units: 3x AQS065M-N-E-LT

.



#### **FONDAZIONE PRADA**

Milan - Italy



Application
MUSEUM, OFFICE BUILDING

Cooling Capacity: 3.480 kW

Heating Capacity: 3.764 kW

Installed Units:

4x ERACS2/WQ 3202

1x EW-HT 0152

2x NECS-W 0262

1x ClimaPRO



# Hospitals





#### JINAN QIANFOSHAN HOSPITAL

Shandong - China

Application HEALTHCARE

Cooling capacity: 2900 kW Heating capacity: 3200 kW Heat recovery: 3700 kW Installed Units: 4x 4-Pipe Air source Screw Heat Pumps CSRAN2722-Y-Q



#### **GUSTAVO FRICKE HOSPITAL**

Viña del Mar - Chile



Application HEALTHCARE

Cooling capacity: 6381 kW Heating capacity: 5711 kW

Installed Units: 1x ERACS2-Q/SL-CA 2722, 2x FOCS-N/B 2622, 4x FOCS-N/B 3222, 2x FOCS-N/B 2222, 1x MANAGER 3000



# Process cooling - Logistic







Shanghai - China

Application INDUSTRIAL PROCESS

Cooling Capacity: 12101 kW

Installed Units: 8x FX-FC/T 4802, 3x FOCS2/K 2652, 3x FOCS/B/S 1542



**AMAZON LOGISTIC HUB** 

Piacenza - Italy



Application PROCESS COOLING

Cooling Capacity: 3980 kW

Heating Capacity: 4126 kW

Installed Units: 3x ERACS2-Q 3222, 2x FOCS-N/CA 3222, 1x ClimaPRO



# ICT Data centers





# CCB - CHINA CONSTRUCTION BANK DATA CENTER Beijing - China



Application: DATA CENTER

Plant type: Hydronic System Cooling capacity: 70000 kW

Installed machines: 48x free cooling chillers, 4x heat pumps



#### **WUXI SUPER COMPUTING CENTRE**



Jiangsu Province - China

Application: Data Center

Investor: Ministry of Science and Technology Installed machines: 18x TECS-W/H water cooled chillers

Cooling Capacity: 28000 kW (28 MW)



